



## IFV

# BENEFITS FROM INTEGRATED BUSINESS SOFTWARE

### AT A GLANCE

#### Industry

Industry - Research activities to boost the quality of grapevine and wine

#### Key Challenges

- Eliminate the legacy system to introduce an ERP system that enables the management of projects in real-time.

#### Benefits

- Use of project management software
- Adaptation of software
- Information on activities in real-time
- Rapidity, simplicity, reliability and stability of the SAP software
- Human resources management

#### Partner

ANTEOR

#### Solution

SAP Business One with SAP Project Management

#### Functions

Accounting / Financials, Project Management

#### Implementation Time

1 year

#### Number of Users

110



**“ We have changed from an isolated system no more capable to cope with our needs to an open solution that enables us to manage projects, to gain time and to access data in real-time and that is exactly tailored to the needs of all services: accounting, engineers and executives. ”**

**Didier Alary,**  
IT responsible IFV

To assure the management of projects is one thing. To be able to track the costs for the different projects is another. That's why the French institute for grapevine and wine IFV (Institut français de la vigne et du vin) did start searching for a new information system with the option to integrate financials and project management in real-time. The IFV, which derived from the merger of the “Établissement national technique pour l'amélioration de la viticulture (ENTAV)” and the “Institut technique de la vigne et du vin (ITV France)” in 2007, carries out studies for the entire wine industry in the field of grapevine selection, winegrowing, wine production and product marketing. At the moment 140 employees work for the institute in the different French wine regions.

#### The manifold tasks of the IFV

One task of the Institute is to put the results of research into practice, to boost new technologies and to enter technological procedures into the wineries. At the same time the institute creates and publishes technical and economic references for the entire wine industry and assures clone selection of single grape varieties in order to provide the winemakers with perfect and disease-resistant grapes. Moreover, it evaluates and distributes new grape varieties and guarantees the preservation and collection of genetic information of grapes and microorganisms.

#### A solution that keeps its promise

IFV has used only one accounting and mail program so far in order to cope with these manifold tasks. Without an integrated system, the different regional agencies were not able to exchange data in real-time. But IFV did look also for a project management solution that was able to visualize accounting transactions directly in order to be able

### Customer Success Story SAP

Wine Industry  
SAP Business One



to access data in real-time and to track the costs associated with the different projects. The institute's objective was to enable IFVs engineers and project managers to communicate the entire costs (material procurement, travel expenses etc.) of single projects in order to get an overall view of the costs. IFV charged the system integrator ANTEOR with the renewal of the information system around the solution SAP Business One. This ERP system is characterized by its extensive functional abilities and the integration of the module SAP ProjectManagement.

The project started at the beginning of 2008 with the implementation of the accounting phase, followed by the purchase and sales functions and the project management. The successful cooperation between the system integrator ANTEOR and IFV made it possible to install the solution within just a few months. Although the system renewal was a bit difficult at the beginning due to the many working processes which had to be reviewed, the solution exceeded all expectations.

Now all the different agencies of the institute are able to access data in real-time what considers the tracking of projects, budgeting and invoicing considerably. "SAP Business One kept its promises quickly", says Didier Alary, IT responsible. "The system enables us to manage real-time data and above all to plan employees thanks to ProjectManagement. The

easy-to-use solution has been very well received and proved to be extraordinary suitable for the needs of our industry."

In fact, the solution helped us to release the accounting department and to simplify the project controlling. "Now we have access to data on the activity in real-time what simplifies the management and decision making considerably and in turn increases our ability to respond.

In addition, the complete integration of the solution SAP Project Management with SAP Business One allows travelling employees to access information. From now on they are able to capture their working times and travel expenses in order that these can be prepared and reimbursed.

#### **Adherence of Installation Time**

The work of ANTEOR is praised by Didier Alary: "The success of this project is based to a large extent on the technical and functional transfer of competences assured by the consultants of ANTEOR. The deadline for installation was also met." Major asset of the ERP system SAP Business One: the capacity and easy adaptability to the requirements of each client.

Less than a year after its introduction, the ERP system has considerably improved IFVs services whose target for 2010 is a tighter control and the complete and perfect knowledge of the software.

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