



MARIProject for SAP Business One

## ERP and Project Solution for Professional Services

The integrated software for small and midsize businesses.

Specially designed for engineering companies, management consultancies, and IT and software companies.

## Current Challenges in Service Companies

A major challenge in service companies is the **shortage of skilled workers** coupled with a growing workload in administration. When more projects are running in parallel, the workload increases anyway.

In addition, many companies have introduced various tools for address management, calculation, project planning, billing, accounting, etc. in the course of **digitalisation**, or they do everything with Excel.

Let's take "issuing invoices" as a simple example: The customer's address is in the database, the hours to be billed are in your colleagues' Excel lists, you add taxes, calculate the total, print the document, email it to the customer, and transfer the values to accounting. Alternatively, the tax advisor takes over the accounting and re-records the data.

During the course of the project, employees have to **transfer data selections**, for many processes, which is quite error-prone and time-consuming. If employees are sick, **processes are stopped** because data is not accessible to colleagues.

The effort required for important evaluations, such as comparing the project hours worked with those billed, is quite high. As a result, **companies forego such analyses** and lose track of their projects and their business.



## How to Reduce Administrative Effort

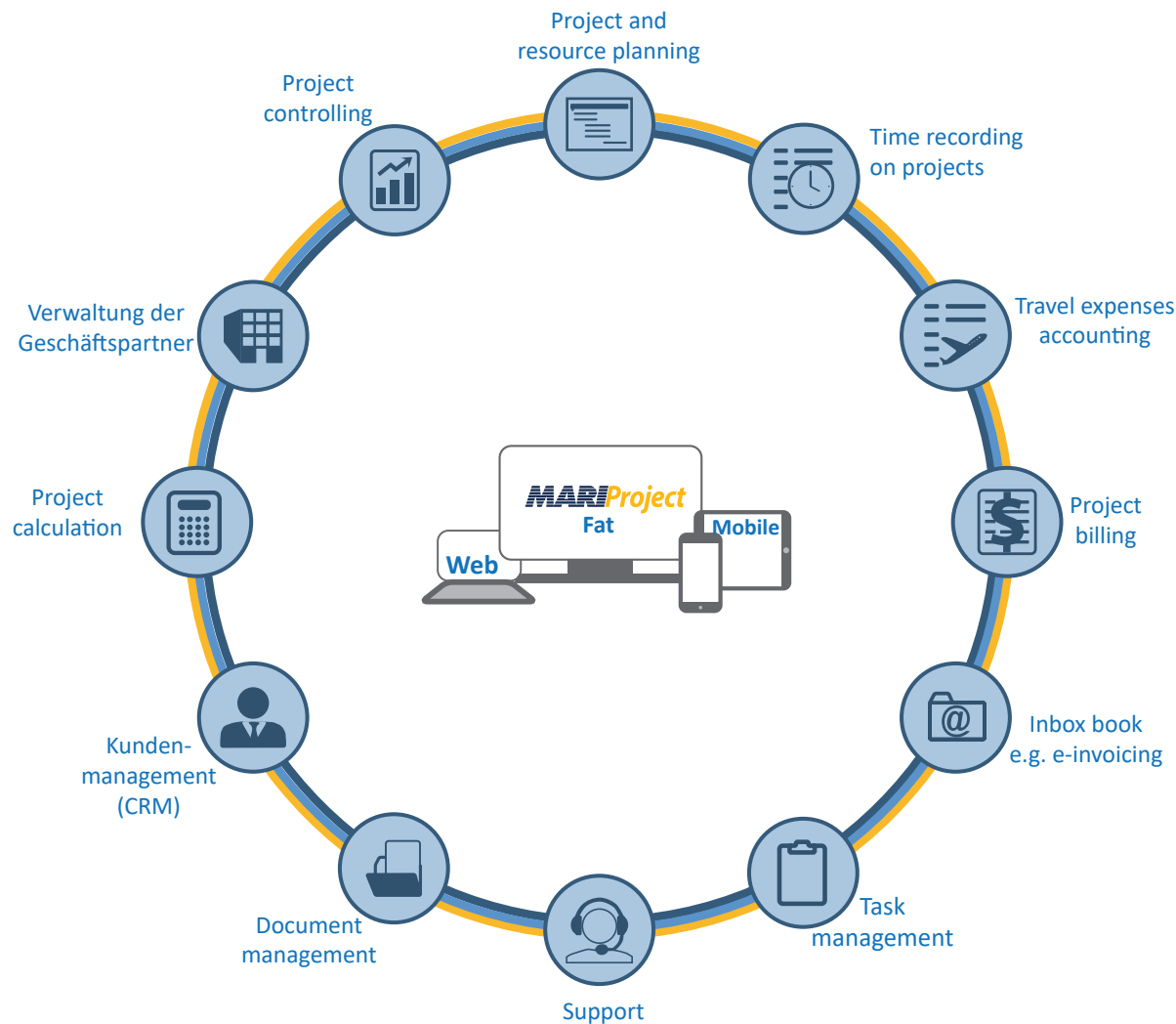
The integrated ERP and project solution MARIPProject for SAP Business One eliminates the need to transfer data. **All data is stored uniformly in a single database**, whether it be the addresses of your business partners, planning, calculations, or planned or worked project hours. It does not matter whether you enter the data in the main program, on your laptop in the Web Client, or via your smartphone in the Mobile Client.

Once entered, the data is immediately available to all authorised users, whether for customer management, project planning, billing, etc. All current data is automatically included in analyses.

Because **data entered once can be used multiple times automatically**, MARIPProject saves you time on administration and allows you to keep track of your projects despite limited resources, even when you are on the go.

# MARIProject for SAP Business One:

## Manage Your Entire Company with One Solution



Calculate sales quotations accurately

Store project documents and receipts in a uniform manner

Plan resources realistically and adjust them flexibly

Record project hours on the go

Record travel expenses on the go and bill them internally

Manage tasks transparently

Allocate costs according to cause

Approve documents, costs, etc. on the go

Complete project accounting

Process e-invoices automatically

Set up analyses individually

Get current analyses at the touch of a button

Support Desk for you and your customers included



# Calculate Sales Quotations Reliably

For realistic sales quotations in the service sector, it is important to involve the project team early on and have the right information at your fingertips.

Standards and workflows also help to speed up processes.

## Involve the Team at an Early Stage

⇒ In MARIProject, you coordinate project phases and their duration with the team in periodic planning.

## Save Time Spent on Research

- ⇒ When preparing sales quotations for existing customers, you can find out the conditions in previous projects from the customer history.
- ⇒ For your sales quotation, select the required services and items with current prices and descriptions from the ERP system. This saves valuable time on research and typing.
- ⇒ The calculation methods preferred in your company are stored uniformly. When calculating sales quotations, select the appropriate one.

## Use Individual Workflows

- ⇒ When your team members create sales quotations, set up a workflow for approval through mobile devices, for example for sales quotations exceeding USD 5,000.00.

## Integration Speeds up Administration

- ⇒ Once the calculation is complete, generate the sales quotation document at the touch of a button and send it to the customer by email. The address data is automatically inserted from CRM.
- ⇒ The entire process, including the email, is automatically documented.
- ⇒ All amounts are now included in analyses.

This ensures that your sales quotation is based on solid data and that the entire process is transparent.

Individual Contract 10029300 Implementation of SAP Business One and MARIProject 1 record found.

|                             |                                    |                                |          |
|-----------------------------|------------------------------------|--------------------------------|----------|
| Subtotal Billable Positions | 37,500.00 GBP                      | Volume Effect                  | No Check |
| Final Discount              | 0.00 %                             | Contract Volume (Estimate)     | 0.00 GBP |
| Net Total                   | 37,500.00 GBP                      | Contract Volume Services       | 0.00 GBP |
| Imp. Purchase Price List    | <Default Price List by Business 1> | Contract Volume Items          | 0.00 GBP |
| Sales Price List            | <Default Price List by Business 1> | Contract Volume Subcontracting | 0.00 GBP |
|                             |                                    | Contract Volume Travel Expense | 0.00 GBP |
|                             |                                    | Contract Volume Equipment      | 0.00 GBP |

| Calculation                    | Imp. Sales G... | Imp. Purchase Costs G... | Imp. Gross Profit G... | %       |
|--------------------------------|-----------------|--------------------------|------------------------|---------|
| > Fixed Price Positions:       | 0.00            | 0.00                     | 0.00                   |         |
| Services at Cost:              | 10,000.00       | 4,800.00                 | 5,200.00               | 52.00 % |
| Subcontracting at Cost:        | 0.00            | 0.00                     | 0.00                   |         |
| Item at Cost:                  | 27,500.00       | 27,500.00                | 0.00                   | 0.00 %  |
| Equipment at Cost:             | 0.00            | 0.00                     | 0.00                   |         |
| Travel Expenses at Cost:       | 0.00            | 0.00                     | 0.00                   |         |
| Maintenance Positions:         | 0.00            | 0.00                     | 0.00                   |         |
| Services at Fixed Price:       | 0.00            | 0.00                     | 0.00                   |         |
| Subcontracting at Fixed Price: | 0.00            | 0.00                     | 0.00                   |         |

*Sales quotation calculation based on the stored data with margin display.*



# Intelligent Resource Planning



Once the sales quotation has been accepted, refine the rough resource planning for your new project. As an integrated solution, MARIPProject supports more complex planning tasks in a special way. Here are some highlights:

## Run Through Multiple Planning Versions

- ⇒ You create detailed project planning with milestones, phase dependencies, time buffers, etc. You can run through and save different planning versions before deciding on one.

## Transparent Planning

- ⇒ If you have planned the sales quotation with resource pools, you can now transfer the tasks to employees using drag and drop. You can choose to display their capacity.
- ⇒ Break down defined project phases down to the task level and assign them to employees. The respective employees will automatically find their tasks in their task dashboard.

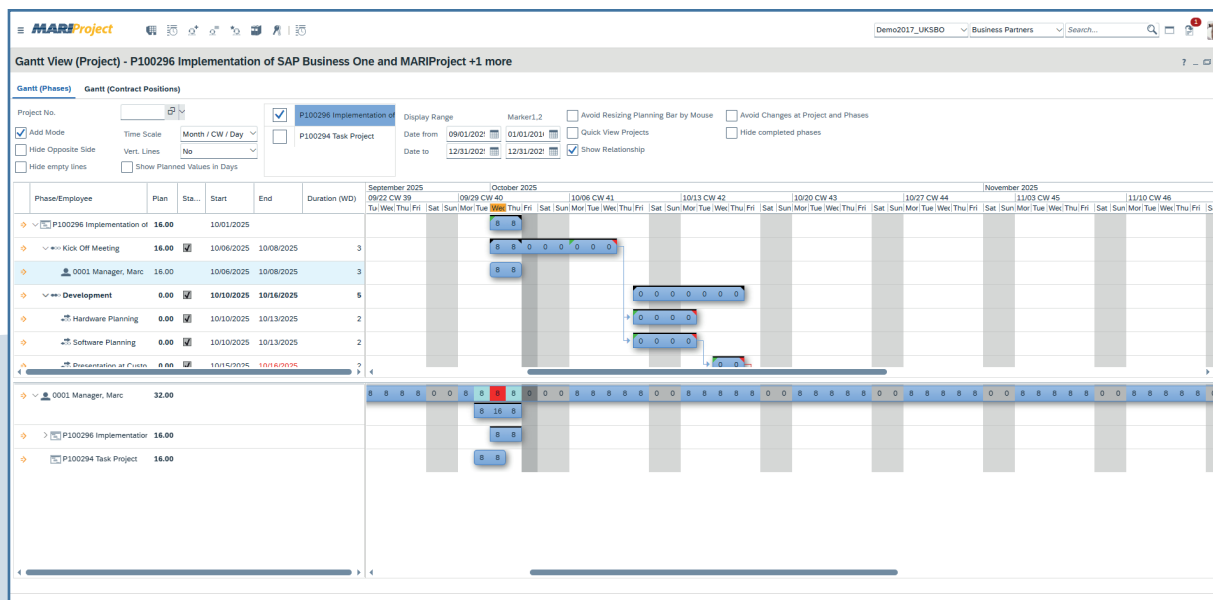
## Plan Based On Stored Data

- ⇒ When planning in the Gantt Chart, MARIPProject automatically takes into account different working time models and vacation plans.
- ⇒ It also shows whether the desired colleague is already planned for a project.

## Use Automation

- ⇒ Planning changes affect the entire project. That is why changes are automatically displayed, updated, and taken into account in analyses at other levels (duration, costs, follow-up dates).

By intelligently linking the various project levels, MARIPProject enables efficient planning and economical project management.



Planning in Gantt chart  
with availability display

# Save Administration Time in Ongoing Projects



MARIPProject simplifies typical processes in the course of a project. Here is a selection:

## Systematic Filing of Documents

- ⇒ Project documents are stored in a folder that all team members with the appropriate authorisation can access.
- ⇒ Alternatively, you can use a document management system such as CKS, ELO, or SharePoint.

## Reduce Time on Administration

- ⇒ Team members mark completed tasks in the task dashboard. This allows everyone to see the current status at a glance without the need for communication.

## Workflows Accelerate Processes

- ⇒ Travel is often necessary in service projects. To keep travel expenses under control, set up workflows for approval.

- ⇒ The project manager approves all or part of the hours and travel expenses recorded. The approved hours and travel expenses automatically appear in the billing wizard.

## Automation Saves Time and Money

- ⇒ Hours, travel expenses, and approvals are recorded in the Fat, Web, or Mobile Client.
- ⇒ To avoid cost explosions, the project manager can define an hour limit which blocks recording once the limit is reached.

- ⇒ Employees can output the time sheet as a PDF, filtered by project, day, or week, and have it signed by the customer.

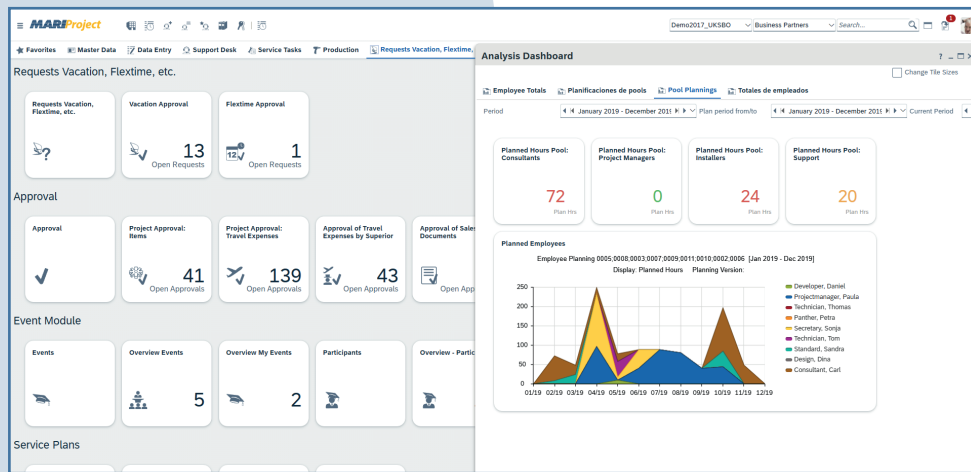
- ⇒ All recorded data is included in project analyses without manual transfer. One click and you know where your project stands.

Once entered; data is automatically used for various purposes throughout the course of the project.

The screenshot displays the MARIPProject web application. The top bar shows the company logo and navigation icons. The left sidebar has a 'Data Entry' section with fields for Employee No., Period, Matchcode, and Menus per Month. Below this is a table with columns for Date, Time, Project No., Matchcode Project, Contract, Phase, and Contract Position. The table lists several entries for the period 10/01/2025 to 10/03/2025. The right sidebar contains a 'Print' menu with options like 'Print Weekly Time Sheet (for this contract)', 'Print Time Sheet by Date of Service for Contract', and 'Record Travel Expenses'.

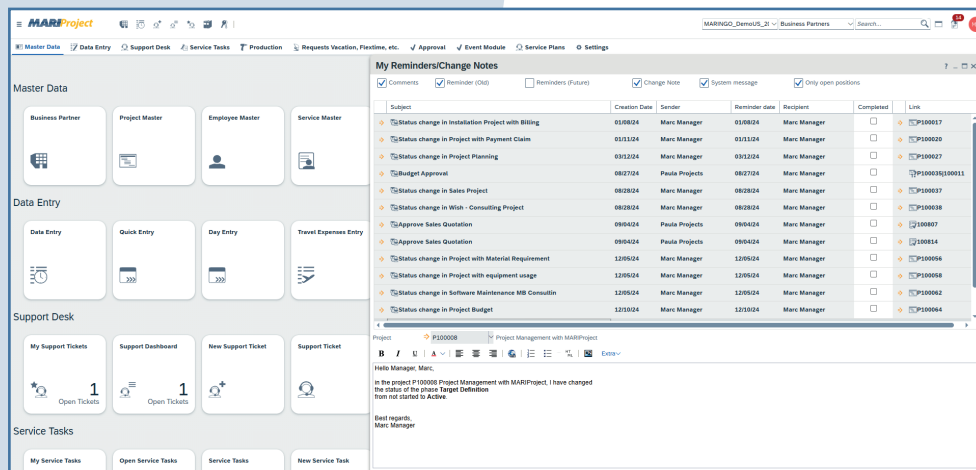
*Print time sheets from the data entry, per employee, week, or project*

# Hybrid Working in the Web Client



Analysis Dashboard Planned Employees in the new Web Client

Display of your own reminders



Hybrid working was already common in service projects before the term was even coined. That is why MARIPROject has long provided central functions in the Web Client.

In the completely redesigned version, you can now complete all typical project tasks on your laptop via the internet.

- ⇒ Record, add to, correct, and delete business partner data, and travel expenses in compliance with GDPR.
- ⇒ Plan projects, keep track of progress
- ⇒ Exchange information within the team, regardless of time and location
- ⇒ Process support tickets completely, monitor solutions and customer responses
- ⇒ Grant approvals of all kinds: Requests, hours, trips, sales quotations, purchasing, etc.
- ⇒ Bill projects
- ⇒ Configure smart dashboards individually
- ⇒ Modern look and feel
- ⇒ Completely redesigned user interface (UI)



# Complete Project Accounting



It is not uncommon for service companies to unintentionally fail to bill their customers for all services provided. This is often due to lost or forgotten time sheets and decentralised data storage.

## Automated Billing

⇒ All recorded and approved hours automatically appear in the billing wizard.

## Bill for All Services Provided

- ⇒ The billing wizard automatically shows you which project you can bill the customer for in full or in part on a specific date.
- ⇒ Because MARIPProject generates time sheets from time records, they are not lost. You can either attach the time sheets to the email with the invoice or integrate them into the document.

## Automated Processing of E-invoices

- ⇒ The MARIPProject inbox book enables intelligent document processing. This is because it includes OCR recognition for PDF documents.
- ⇒ The inbox book visualises and processes e-invoices in the XInvoice and ZUGFeRD formats.
- ⇒ In the inbox book, you can set up company-specific processing workflows for invoicing and other documents.
- ⇒ The inbox book also allows you to send invoices to PEPPOL and receive them from the PEPPOL network.

When it comes to billing, the multiple use of data entered once not only saves time but is also profitable.

The screenshot displays the MARIPProject software interface. On the left, the 'Inbox Book' sidebar shows a list of document types: Collect Documents, Other, A/P Invoices, Company Demo2017\_UKSBO, Approval, Prerecorded A/P Invoice, Prerecorded A/P Invoice without, Prerecorded Document: Goods, and Others. The main area shows a table with columns: Creation Date, Status, Title, File Name, and Document Type. A single entry is visible: 10/01/2025 6:45 PM, Waiting for IV\_Tom\_And\_Harry\_mp2C IV\_Tom\_And\_Harry\_mp2C, Undefined. Below the table, there are tabs for 'Keywords' and 'Properties'. On the right, a preview of an invoice is shown, featuring the company name 'Tom & Harry's Ltd.', the invoice number 'INV 2024-0275', and the net amount in GBP of 43.00.

*The inbox book visualises invoices in PDF, ZUGFeRD, and XInvoice formats.*



# Up-to-date Analyses at the Touch of a Button



Project progress often brings surprises. When several projects are running in parallel or are long-term, it is essential to keep track of progress, capacities, effort, and costs at all times.

## Standard reports

⇒ MARIPProject contains more than 200 preconfigured analyses for printing or displaying on screen. These include, for example, the “Balance List: Hours” as well as the percentage of completion, remaining volume, comparisons of

calculated costs and revenues, and the project breakeven.

## Individual Analyses

⇒ In addition, you can easily define your own analyses tailored to your company.

## Project Dashboards

⇒ MARIPProject offers the option of setting up individual dashboards for projects, vacation entitlement, employee utilisation, costs, revenues from business units, etc.

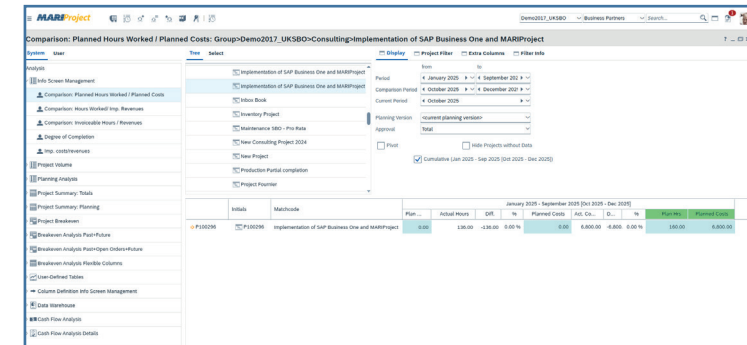
## Work in Progress (WIP)

⇒ MARIPProject supports the calculation of the value of work in progress (WIP) such as goods and services by using a freely definable template. Calculation according to IAS/US-GAAP is also possible. The calculated values are transferred to accounting/balance sheet at the touch of a button.

## Internal Allocation of Services (IAS) and Intercompany Allocation

⇒ MARIPProject supports both internal allocation of services (IAS) and intercompany allocation, enabling costs to be allocated according to their origin in companies with multiple business units and multiple branches or subsidiaries.

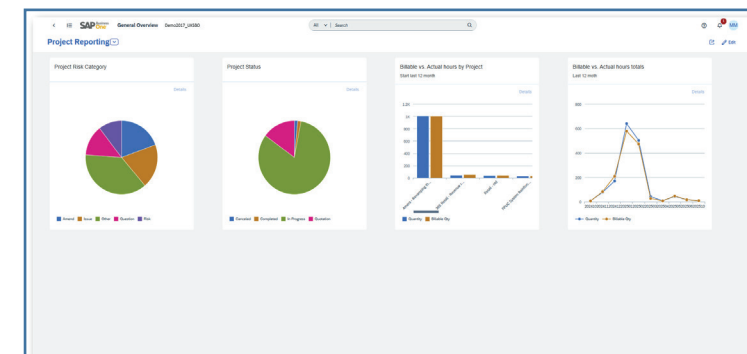
Uniform data management proves to be an enormous advantage, particularly in controlling.



*Planned/actual comparison on an hourly basis*



*Standard analyses in SAP Business One*



*Informative dashboards*

# Support

The MARIPROject Support Desk (User Help Desk) has been available on the internet for some time. Here is a brief summary of some of the advantages:

## Support Desk Ensures Transparency

⇒ In the Support Desk, support staff can find all tickets and filter them conveniently according to a wide range of criteria. Explanatory images or texts can be added to each ticket.

## 24/7 Online Access for your Customers

⇒ You can easily make the Support Desk available to your customers. This allows them to track the processing status of their own tickets regardless of time and location.

## With Service Level Agreements

⇒ With MARIPROject, you can set up service level agreements (SLA) for tickets according to customer specifications with response and solution times. The SLA monitor visualises the processing status of the tickets and their processing time.



## Time Recording & Analyses Included

⇒ After successfully processing a ticket, the employee of the support department records the processing time spent directly in the Support Desk.

⇒ This means that support tickets can also be billed quickly and analysed in detail.

A support desk is essential in many service companies. MARIPROject supports all necessary tasks and also offers fast billing and analyses.

MARIPProject

Demo2017\_UKSBOBusiness PartnersSearch...

Support Dashboard (6 records found)

Filter

Additional Filters

Project Filter

Filter Planning/Time Sheet Entry

Filter SLA

Keyword and Tag Filter

User-Defined [Support Ticket]

Quick Search

Brief Description

Company

Customer

REF

Responsible

Contact Person

Product

Support Group

Internal Ticket

Read/Unread

Demo2017\_UKSBO

10000;10007

adam smith engineering

*Support dashboard with tickets, filtered by status and priority.*

# Availability, Licenses, Technology

MARIPProject is flexibly available both on-premise and on-demand as a cloud solution.

## On-Premise

On-premises means that all your company data is stored on a server in your company.

Employees access the company data for which they have authorisation from their office computer or mobile device (laptop, smartphone, tablet).

With an On-Premise solution, you install the updates yourself on the company's own computers.

As the manufacturer of MARIPProject and an SAP partner, MARINGO provides the necessary updates (upgrades for SAP Business One and MARIPProject).

In this case, the sales price is based on the number of licenses plus system setup, plus maintenance costs and employee training.

## On-Demand (Cloud solution)

If you operate MARIPProject “On-Demand” as a so-called “cloud solution”, SAP Business One and MARIPProject are installed with your company data at a hosting provider and are maintained (hosted) there by its employees.

Your employees access this data via PC, laptop, smartphone, or tablet according to their authorisation. You do not need to worry about technical details.

The price for the On-Demand version is based on a monthly rental fee per employee plus one-time setup costs and employee training.

## SAP HANA Database

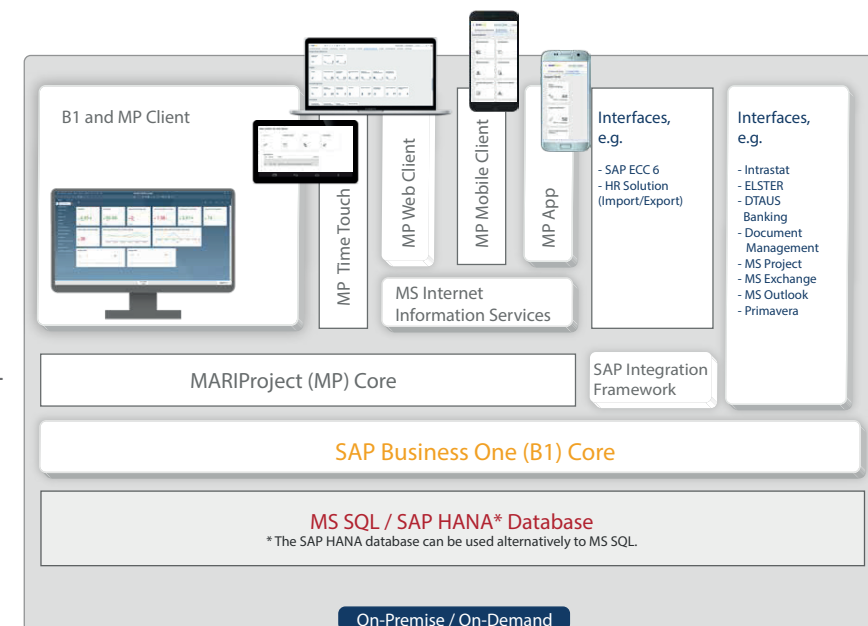
Thanks to SAP HANA, MARIPProject and SAP Business One are more powerful because the in-memory technology enables accelerated data processing. This is particularly noticeable in smart, graphically prepared analyses. Special hardware is required for the in-memory technology.



## Which Solution Is the Best?

The question of which solution is suitable for your company and offers the best value for money cannot be answered reliably without further information. In addition to the license prices, the costs depend on the technical, personnel, and economic conditions in your company.

Please feel free to contact us. We will analyse the conditions in your company together with you and find the right configuration. This is free of charge for you as part of the initial consultation.



## References

**Sinus Nachrichtentechnik**,  
from Barsbüttel (Hamburg), Germany,  
provides innovative communication  
solutions and uses MARIPProject for  
SAP Business One to manage its entire  
project management.  
[www.sinus-nt.de](http://www.sinus-nt.de)

**CE-N, Civil Engineering Network**,  
from Bochum, Germany, has optimised  
the processing and invoicing of their  
current projects with MARIPProject for  
SAP Business One.  
[www.ce-n.com](http://www.ce-n.com)

## Proven Solution

MARIPProject is certified for the integra-  
tion in SAP Business One.

More than 22,000 users already use  
MARIPProject.

We work with trained SAP partners  
around the world who are familiar  
with the country-specific processes  
and take them into account during  
implementation.

## Experienced Partner

MARINGO has been a certified  
SAP Business One partner for over  
20 years.

Our experienced consultants and  
developers are certified for SAP Busi-  
ness One. Because they are regularly  
recertified, they are therefore always  
up to date.

MARINGO has now successfully  
completed numerous implementation  
projects for SAP Business One and  
MARIPProject worldwide.

Benefit from our experience!

## Contact us

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